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**IN TIGNES, you are much more than property owners**

**OWNERS' PARTNERSHIP**

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Maison de Tignes le Lac - 1<sup>st</sup> floor





*Help energise your resort*

Do you own a second home in the resort?  
Are you giving holidaymakers a one-of-a-kind experience in authentic accommodation?

**Together, we can energise our resort!**

## IMPROVED ACCOMMODATION = REPEAT CUSTOMERS

A happy customer is a customer who will come back. This is why in 2005, Tignes put in place a special plan with a dual goal:

- Improve the quality of rental properties on offer
- Maximise occupancy within the resort

It's good for **YOU**: by adding value to your property you can benefit from of a whole host of special offers.

It's good for **THE RESORT**: the quality of rental properties improves, clients come back!

## BECOME A PARTNER AND ENJOY SPECIAL OFFERS\* & SERVICES\*!

- **Reduced rates:** season ski passes, season car park, cinema tickets, sporting activities, tourist office services...
- **Freebies:** ski passes, "Pala'fou" sledging, Tignespace activities, entry to Le Lagon...
- **Strategic information:** visitor statistics
- **Reduced rate "Meublés de Tourisme" classification:** reduction on the classification and renewal rate.

**Cost: €150/year (tax included)**

*\*Depending on the occupancy and lettings of your property.*

## WHAT ARE THE BENEFITS? TRY OUR TEST!

The benefits presented to each owner partner depend on the level of occupancy of the property:

### 1/ PRIVATE USE:

I use my apartment (myself, my family, my friends):

*from 0 to 5 weeks*

*from 6 to 10 weeks*

*11 weeks and +*

**BRONZE**

**SILVER**

**GOLD**

Come and see us at the office between Monday and Friday to register the week and Saturday and Sunday at The Maison de Tignes le Lac to only register the weekends.

### 2/ HOLIDAY LETTINGS:

I rent out my apartment:

*from 0 to 3 weeks*

*from 4 to 8 weeks*

*9 weeks and +*



- **Your property is managed by a lettings agency:** holiday lettings are declared by the agency.
- **You rent out your property yourself:** register the tourist tax at the town hall (Mairie).

For example: I stay in my apartment for 7 weeks a year and I rent it out for 10 weeks a year:

I am an Ambassador :

**SILVER**



*Partnership based on tourist occupancy and lettings: not more than 4 consecutive weeks by the same person. Special offers are not available when the property is occupied by a seasonal worker or a year-round tenant.*

## TAKE THE NEXT STEP: GET YOUR PROPERTY GRADED!

The “Meublés de Tourisme” classification is a national classification that evaluates the level of comfort and features in your apartment.

It consists of 5 categories ranging from 1 to 5 stars and is valid for 5 years.

There are many advantages to classifying your property:

- Taxation benefits: 71% tax relief over 5 years
- Official “meublé de tourisme” title
- More efficient marketing
- New payment method available: holiday cheques

**Partner rate: €54 (tax included)/5 years - €108**

For more information, ask a classification folder from the Owners' Area.

# BENEFITS



## 1/ THANKS TO YOUR OCCUPANCY

	BRONZE	SILVER	GOLD
40% off season ski pass <sup>5</sup>	●	●	●
40% off season car park <sup>5</sup>	●	●	●
40% off 10 Lagon entrances		1	2
8 reduced rate cinema tickets	●	●	●
20% off 10 racket sports entrances		1	2
20% off 10 climbing sessions		1	2
20 % off golf <small>green fees or 5-day course</small>	●	●	●
My Tignes OPEN	- 40 % on 6 days card		

## 2/ THANKS TO YOUR LETTINGS

	❄️	❄️❄️❄️	❄️❄️❄️❄️❄️
Pedestrian pass <sup>5</sup>		1 pass <sup>1</sup>	2 passes <sup>1</sup>
6-day ski pass <sup>5</sup>		1 pass <sup>1</sup>	2 passes <sup>1</sup>
Pala'fou		1 descent	2 descents
Swimming pool - Gym - Wellness		1 entry <sup>2</sup>	1 entry <sup>2</sup>
Ice skating		1 entry <sup>2</sup>	1 entry <sup>2</sup>
Car parking		1 winter week <sup>3</sup>	1 winter week <sup>3</sup>
Racket sports		1 entry <sup>2</sup>	1 entry <sup>2</sup>
Climbing		1 entry <sup>2</sup>	1 entry <sup>2</sup>
Golf simulator		1 ticket	2 tickets
My Tignes OPEN		1 card <sup>4</sup>	1 card <sup>4</sup>

<sup>(1)</sup>for summer or winter use - <sup>(2)</sup>per bed listed/season - <sup>(3)</sup>7 consecutive nights - <sup>(4)</sup> per bed listed/week

<sup>(5)</sup> To buy until 15/11/18 included.

